Karnataka *Dried Fish Matters*: Scoping, Sampling Framework, and Designing of the Survey of Processors of Dried Fish

March 2022

Introduction

This report describes the methodology used in the analysis of dried fish supply chain of Karnataka as part of the Dried Fish Matters (DFM) project. The Karnataka team of DFM, upon literature search, found a severe lack of quantitative data on the dried fish supply chain in the state, its characteristics, and scale of operations. Hence the team decided to collect primary data related to dried fish production and marketing in the state. Upon exploring options to collect data, an organization namely the Network for Fish Quality Management & Sustainable Fishing (NETFISH), was found to be suitable with extensive field expertise in collecting data from the fishing industry of coastal Karnataka. NETFISH is a society registered under the Marine Products Export Development Authority (MPEDA) of the Ministry of Commerce & Industry, Government of India. There are NETFISH staff in all major fishing harbors of Karnataka, collecting data related to fish landings and other fisheries-related activities. Initial interactions with Mr. Narayana KA, the state supervisor of NETFISH-Karnataka, provided the team with valuable inputs useful in data collection from along the Karnataka coast. An agreement was signed between NETFISH and the DFM-Karnataka team in which the responsibility of collecting primary data on dried fish production was entrusted with NETFISH. Partnership with NETFISH helped the Karnataka DFM team conduct surveys even when severe limitations were imposed on movement of people and goods during the novel coronavirus (COVID-19) pandemic. Three rounds of structured survey were conducted using Google® Forms® to gather information from 30 producers of dried fish each located in the nine major fishing harbors. Thus, the team was able to collect primary data during challenging times by improvising on the methodology.

Chronology of methodology development

Stakeholder Meetings

Two focus group discussions (FGD) were held at the premises of the Snehakunja Trust in Honnavara of Uttara Kannada district in June 2020. Snehakunja Trust is a non-governmental organization (NGO) working on rural welfare issues such as community health, rural development and environmental advocacy, with a particular focus on fisherwomen. The FGDs brought together nearby women processors and traders. The FGDs focused on topics including dried fish processing, procurement of raw materials, trading, species characteristics, processing typologies, characteristics of the households engaged in drying and the intricacies of transaction and other relational aspects. These meetings were organized during the peak of COVID-19 pandemic and in the backdrop of lockdown that had brought in hardship to many activities including fisheries and fish processing. Planning for FGDs carefully identified appropriate space, strict pursuing of physical distancing norms and other important protocols associated with group interactions. The first meeting was aimed at understanding the challenges and issues in

dried fish business, which was participated by around 30 women dried fish processors. The discussion with these women helped in development of questionnaire. The meeting was organized on 16th of June 2020.





Figure 1. Group discussion with women dried fish processors and traders on 16/06/2020.

Sampling Plan and Data Collection

With insights that we gathered form our stakeholder meeting, we moved on to form sampling design for our research. We followed stratified random sampling plan for data collection from primary processors. The 300 km Karnataka coast is divided into nine fishing harbors which are the first stage of stratification. The nine harbors selected for data collection are: Karwar-Baithkhol, Amadalli, Belekeri, Tadadi, Kasarakode/Honnavara, and Mavinakurve/Bhatkala (in Uttara Kannada district); Gangolli and Malpe (in Udupi district); and Mangaluru in Dakshina Kannada district. Figure 2 shows the location of nine major fishing harbors sampled on the map of Karnataka. Each harbor has a number of producer groups which are promoted under the National Rural Livelihood Mission Scheme attached to the Zilla Panchayats (local/district-level administrations). There are also a number of fisherwomen cooperative societies and the members are involved in small scale fish processing. Thus, our samples are drawn from either independent producer groups and/or members of the fisherwomen cooperative societies.

NETFISH assigns one Harbor Data Collector (HDC) to each fishing harbor, and it was the HDCs who conducted the actual surveys of dried fish producers for the DFM Karnataka team. HDCs live close to their assigned harbor and are usually members from the local community. They collect fish catch data from fish landing sites on a daily basis, and hence are knowledgeable about fishing and related activities taking place in their harbor. They are also acquaintances of dried fish processors, who are mostly small-scale fishers operating

around harbors or nearby beach landing centers. Thus, HDCs immensely helped in collecting data. Each HDC has a tablet-phone for collecting data through online survey forms such as the Google® Forms®. This helped in automating data syndication from different harbors, minimizing the time required for data collection, as well as reducing errors in data entry. In addition, HDCs facilitated interviews and meeting of Karnataka DFM team with dried fish processors and traders around their assigned harbors.

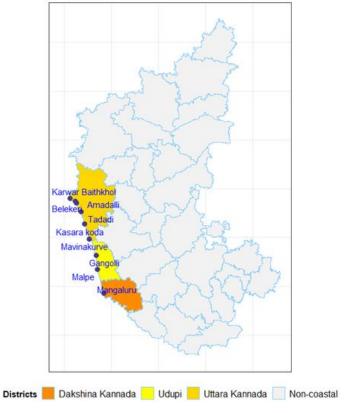


Figure 2. The Nine Major Fishing Harbors of Coastal Karnataka.

As part of the DFM project, each HDC would collect data from 30 samples/households from their respective fisheries harbor, out of which 3 to 4 samples would be from neighboring beach landing centers. Surveys would be conducted thrice: once each in the monsoon, pre-monsoon, and post-monsoon seasons. This would provide panel data (repeated questions over time) capturing seasonal dynamics in terms of species diversity,

quantity of fish processed, and prices received. Such variables indicate the supply and demand drivers of dried fish market, understanding of which is one of the core objectives of DFM Karnataka project. The first round of data collection was planned during July 10, 2020 and to be completed by August 30, 2020 that would correspond with the monsoon season. Similarly, the second round of survey was carried out in December-January 2020-21 and third round of survey in April-May 2021 (extended up to June because of COVID19 related lockdown). Thus, a total of 9*30*3 = 810 observations (with some expected standard omission due to nonavailability of the respondents or panel attrition) would be available at the end of the three rounds of survey by the end of March 2021. Prior to that expert validation and piloting were planned to finalize the survey questionnaire being rolled out. Apart from questions that repeated in every round of the survey, there were also some unique questions in individual rounds that were designed to capture specific constructs. For example, in the third round there were questions aimed at capturing the entrepreneurial motivations of the dried fish processors.

Questionnaire development:

Questionnaires were developed based on goals of the DFM project and the underlying research questions. Draft/preliminary questionnaires were prepared in Microsoft Word, handed over to HDCs for field trials, and were reviewed and revised from the field trials. Subsequently, the survey questionnaire was transformed from Word format to Google Forms. The Project Investigators reviewed the online format over several iterations.

Google Forms does not support tabular-structured text entry responses. Each question (row) in the table format (in Microsoft Word) was converted into distinct questions. Use of Google Forms has an added advantage that responses to surveys can be downloaded as comma separated values (CSV) files for further analysis through statistical software. The final version of the questionnaire was shared with the Project Head Prof. Derek Johnson Project Lead, University of Manitoba for his review comments and for use by other research partners working in different sites in 6 countries as part of the larger DFM project. The questionnaire was also reviewed by Azim Premji University, Institutional Review Board (IRB) responsible to oversee ethics in human research.

Training of the enumerators

The second meeting with 9 HDCs and all the four members of the project team was held on July 4th 2020 to train the HDCs in administering the questionnaire and data entry process in tabs. Training also included the ethical protocol of the data collection and safety issues during the pandemic period. After the training and discussion on ethical protocol, the HDCs did a mock interview among each other. Following this, the questionnaire was revised again and shared with the enumerators. Each enumerator was asked to do no more than 2 pilot surveys using the Google Forms and write a feedback note with any

suggestions to the questionnaire. A few errors were identified and corrected before starting the actual survey.



Figure 3. Training of NETFISH Enumerators on data collection, sampling methods, ethics protocol on 4th July 2020.

The three phases of Data Collection

The first phase of data collection was carried out between July and August 2020 as planned. After the first phase data collection, a few errors relating to the double entry, coding and other minor details were identified. The project team then planned a meeting with the HDCs at Gangolli Harbor, 26th September 2020. The purpose of this meeting was not only to clarify the doubts relating to first phase data collection and entries, but also to get a reflection from each of the enumerators on their experience of conducting fieldwork, clarify some of their doubts, and incorporate some important questions (or modify those) in the second phase of data collection, a training around second phase questionnaire and thanking them for taking up the data collection diligently.

Commented [AJ1]: Prasanna, you can add the third phase training of the enumerators!!

The second phase data collection which was planned during November-December (post-monsoon phase) was discussed with the HDCs. A separate questionnaire was developed using Google Forms for the second round survey. In the second phase, most of the profile and socio-economic background questions from the first round were eliminated. A few nuanced questions were added. Since no names or identification were to be collected, survey code alone is a vital link between the three phases of data collection. The second phase data collection was over by first week of January.

The third phase of survey though was initiated in March 2021 could only be executed in April-June period (corresponding with the pre-monsoon period). A new questionnaire/schedule was developed for this round as well, and a training was conducted for the HDCs on April 6th, 2021, at the premises of Snehakunja Trust, Honnavara. The HDCs were informed about the safety protocols in times of COVID19 as well as ethics in survey interviews. The HDCs were asked about any difficulties that they faced in the first two rounds of the survey, and there were no major difficulties. The new questionnaire was presented to the HDCs and they were explained about the repeated questions and the new set of questions. The third round of the survey was completed in the months of April, May and June 2021.

All three survey instruments are provided as appendices.

Appendices

Appendix 1. Questionnaire used in the first round of the survey of dried fish producers.

Understanding the Supply and Demand drivers of Dried fish value chain: A study in Karnataka Coast As part of a larger project on Dried Fish Matters

Brief statement of purpose of the work

You are invited to participate in a survey conducted as part of a SSHRC, Canada funded study titled "Dried Fish Matter". As part of it we intend to understand the challenges faced by dried fish producers in Karnataka coast. This survey aims to identify the current dried fish production system, its challenges in procurement of raw materials, processing and marketing. An understanding of these challenges would help suggesting and designing policies and operations which is sustainable for marine ecosystem, livelihood of people (especially women) engaged in the processing and trading as well as an affordable and important source of food and nutrition for the masses. The study attempts to understand some of these aspects. The credentials and responses will be confidential, anonymized and will be used for research and research related dissemination purpose in some form of aggregated response.

Participation in this interview is completely voluntary and you have the right to withdraw at any point of time during the interview. We also envision repeat of this survey additional two times around November 2020 and March 2021 which will be much shorter than this in order to understand the seasonal characteristics of dried fish procurement, processing and trading. In those interviews also the participation would be voluntary where you have the rights to withdraw at any point of time during or before the interview.

The objectives of this research have been explained to me.

I understand that I am free to withdraw from the research at any stage.

I understand that my anonymity is guaranteed. I agree that interview will be recorded.

May you have any doubt or clarifications, you can contact any one the following individuals responsible for the survey:

Amalendu Jyotishi, Azim Premji University, Principal Investigator, Mob:9900213825

Ramchandra Bhat, Co- Principal Investigator, Mob. 9740022668

Priya Gupta, Amrita Vishwa Vidyapeetham, Co-Principal Investigator, Mob:9611924421

Narayana KA, Netfish, mob: 9448530798 /9148533037

*Re	equired
1.	CONSENT TO PARTICIPATE IN RESEARCH
	Tick all that apply.
	YES
	NO
2.	Name of the enumerator
3.	Survey code
4.	Select the Dried fish raw materials procurement methods/sources.
	Tick all that apply.
	☐ Landing centres directly from the boat owners
	□ Participating in the auction market
	□ Procurement from the agents
	☐ Harvested by the family members
	$\hfill\Box$ Buy back arrangements with the traders with fixed price
5.	2.1.a. Name of the fish -option 1
6.	2.1.b. Season (month) of procuring fish variety-option 1
7.	2.1.c. Quantity procured during your last two months (No. Baskets) of fish-option 1
8.	2.1.d. Drying period of fish- (Days) option 1
9.	2.2.a. Name of the fish -option 2
10.	2.2.b. Season (month) of procuring fish variety-option 2
11.	2.2.c. Quantity procured during your last two months (No. Baskets) of fish-option 2
12.	2.2.d. Drying period of fish- (Days) option 2
13.	2.3.a. Name of the fish -option 3
14.	2.3.b. Season (month) of procuring fish variety-option 3

15. 2.3.c. Quantity procured during your last two months (No. Baskets) of fish-option 3

	d. Drying period of fish- (Days) option 3
(Viar	k only one oval. Option 1
<u>2.4.</u>	a.Name of the fish -option 4
	b. Season (month) of procuring fish variety-option 4 k only one oval.
	Option 1
2.4.0	c. Quantity procured during your last two months (No. Baskets) of fish-option 4
2.4.0	d. Drying period of fish- (Days) option 4
2.5.	a. Name of the fish -option 5
2.5.1	b. Season (month) of procuring fish variety-option 5
2.5.0	c. Quantity procured during your last two months (No. Baskets) of fish-option 5
2.5.0	d. Drying period of fish- (Days) option 5
2.6.	a. Name of the fish -option 6
2.6.1	b. Season (month) of procuring fish variety-option 6
2.6.0	c. Quantity procured during your last two months (No. Baskets) of fish-option 6
	d. Drying period of fish- (Days) option 6 k only one oval.
\subset	Option 1
3.1.	a. Please mention the number of units procured by you of the Capital item Mats/nets/rac
3.1.	p. Please mention the price paid by you for the Capital item -Mats/nets/racks
3.2.	a. Please mention the number of units procured by you of the Capital item Baskets

3.2.b. Please mention the price paid by you for the Capital item -Baskets	
3.3.a. Please mention the number of units procured by you of the Capital item Tarpaulins	
3.3.b. Please mention the price paid by you for the Capital item -Tarpauls	
3.4.a. Please mention the number of units procured by you of the Capital item Cisterns	
3.4.b. Please mention the price paid by you for the Capital item -Cisterns	
3.5.a. Please mention the number of units procured by you of the Capital item - Baskets box	
3.5.b. Please mention the price paid by you for the Capital item -Baskets box	
3.6.a. Please mention the number of units procured by you of the Capital item Knives	
3.6.b. Please mention the price paid by you for the Capital item -Knives	
3.7.a. Please mention the number of units procured by you of the Capital item scale to weigh	
3.7.b. Please mention the price paid by you for the Capital item -Scale to weigh	
3.8.a. Please mention the number of units procured by you of the Capital item storage room	
3.8.b. Please mention the price paid by you for the Capital item -storage room	
3.9.a. Please mention the number of units procured by you of the Capital item Packaging	
3.9.b. Please mention the price paid by you for the Capital item -Packaging	
3.10.a. Please mention the number of units procured by you of the Capital item others	
3.10.b. Please mention the price paid by you for the Capital item -others.	
3.11. Please mention the price paid by you for Working capital- Raw material (dried fish) per day	
3.12. Please mention the price paid by you for Working capital- Salt (per day)	
3.13. Please mention the price paid by you for Working capital- Transportation (per day)	

52.	3.14. Please mention the price paid by you for Working capital- Ice (per day)
53.	3.15. Please mention the price paid by you for Working capital- Labour days/cycle
54.	4.1.a. Which dried fish varieties did you sell to consumers (retail) in last two months? mention the names
55.	4.1.b. What was the average price you got for the dried fish you sold to consumers?
56.	4.1.c. Choose the locations where you sold dried fish.
	Tick all that apply.
	Around residence
	Adjacent street
	Market place
	Weekly market
	Others
57.	4.1.d. While selling dried fish in last to months what kind of credit deals did you do with consumers? Please select appropriate option.
	Mark only one oval.
	Gave credit to sell fish
	took credit and sold fish
	Neither of above
58.	4.2.a. Which dried fish varieties did you sell to Up-ghat traders in last two months? mention the names
59.	4.2.b. What was the average price you got for the dried fish you sold to up-ghat traders?
60.	4.2.c. Choose the locations where you sold dried fish.
	Tick all that apply.
	Around residence
	Adjacent street
	Market place
	Weekly market
	Others
61.	4.2.d. While selling dried fish in last two months what kind of credit deals did you do with up-ghat traders? Please select appropriate option. Mark only one oval.
	Gave credit to sell fish
	took credit and sold fish
_	took orden and cold non

	Neither of above
62.	4.3.a. Which dried fish varieties did you sell to local traders in last two months? mention the names
63.	4.3.b. What was the average price you got for the dried fish you sold to local traders?
64.	4.3.c. Choose the locations where you sold dried fish. Tick all that apply.
	Around residence
	Adjacent street
	Market place
	Weekly market
	Others
65.	4.3.d. While selling dried fish in last two months what kind of credit deals did you do with local traders? Please select appropriate option. Mark only one oval.
	Gave credit to sell fish
	took credit and sold fish
	Neither of above
66.	4.4.a. Which dried fish varieties did you sell to the hotels and restaurants in last two months? mention the names
67.	4.4.b. What was the average price you got for the dried fish you sold to hotels and restaurants?
07.	4.4.b. What was the average price you got for the uned hish you sold to note and restaurants:
68.	4.4.c. Choose the locations where you sold dried fish. Tick all that apply.
	Around residence
	Adjacent street
	Market place
	Weekly market
	Others
69.	4.4.d. While selling dried fish in last two months what kind of credit deals did you do with hotel and restaurants? please select appropriate option. Mark only one oval.
	Gave credit to sell fish
	took credit and sold fish
	Neither of above
70.	4.6.Any other information on sale of dried fish to any other place. please mention.

	1	23	4	5			
Not a barrier						Very high barrie	er
5.2. Does the smell : Mark only one oval.	stand as	a barrier	to demar	d for dried	I fish?		
	1	23	4	5			
.3. Do the bones in Mark only one oval.	dried fis	n stand a	as a barrie	r to dema	nd for it?		
	1	23	4	5			
Not a barrier						Very high barrier	_
i.4. Does the bad ta	ste stand	l as a ba	rrier to de	mand for o	dried fish?		
	1	23	4	5			_
Not a barrier						Very high barrier	
5 D	ity of suit	able drie	d fish act	as a barri	er to demand f	or dried fish?	
	1	2	3	4	5		
not a barrier	1	2	3	4	5	very high barrier	_
Mark only one oval. not a barrier 6.6.Does difficulty in)				-
Mark only one oval.)				-

	1	23	4	5
Not a barrier				Very high barrier
5.8.Does availabilit	v of substi	itutes suc	h as fish c	or chicken act as a barrier to demand for dried fish?
Mark only one oval.				
	1	23	4	5
Not a barrier				very high barrier
5.9.Does shellf-life	act as a h	arrier to d	lemand fo	r dried fish?
Mark only one oval.		differ to c	icinana io	and non:
	1	23	4	5
Not a barrier				Very high barrier
				t as a barrier to demand for dried fish?
5.10.Does difficultie Mark only one oval.		ating the	quality ac	
				t as a barrier to demand for dried fish?
Mark only one oval.	1	2	3	t as a barrier to demand for dried fish? 4 5 Very high barrier
Mark only one oval. Not a barrier 6.1. How frequent Mark only one oval.	1	2	3	t as a barrier to demand for dried fish? 4 5 Very high barrier
Mark only one oval. Not a barrier 6.1. How frequent Mark only one oval Daily	1 y did you	2 eat dried	3	t as a barrier to demand for dried fish? 4 5 Very high barrier
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Not a barrier 6.1. How frequents Mark only one oval Daily Weekly	1 y did you 3 to 5 time week	2 eat dried	3	t as a barrier to demand for dried fish? 4 5 Very high barrier
Not a barrier 6.1. How frequent Mark only one oval Daily Weekly Once a	1 y did you 3 to 5 time week nntly	2 eat dried	3 fish in lass	t as a barrier to demand for dried fish? 4 5 Very high barrier
Not a barrier 6.1. How frequent Mark only one oval Daily Weekly Once a Infreque	1 y did you 3 to 5 time week ntty	eat dried es	fish in las	t as a barrier to demand for dried fish? 4 5 Very high barrier t 3 months: *

8.2.a.How much loss	did vo	ıı euff									
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8.2.b.How much loss	s did yo	u suff	er in d	Iried f	ish busin	ess due to l	ack of sup	oplies of inpu	its? mentior	n monetar	y loss
8.3.a.How much loss	s did yo	u suff	er in d	Iried f	ish busin	ess due to s	torage ar	nd transporta	ition loss? n	nention qu	uantity
8.3.b.How much loss	s did yo	u suff	er in d	Iried f	ish busin	ess due to s	torage ar	nd transporta	ition loss? n	nention mo	onetary lo
8.4.a.How much loss	s did yo	u suff	er in d	Iried f	ish busin	ess due to L	oss of fis	shing /produc	tion ? ment	ion quanti	ty
8.4.b.How much loss	s did yo	u suff	er in d	Iried f	ish busin	ess due to L	oss of fis	shing /produc	tion ? menti	ion monet	ary loss.
8.5.How much loss of	did you	suffer	in drie	ed fis	h busines	ss due to an	y other re	eason?			
9.1. In your opinion choose your respon											
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9.5. Please rate how of dried fish?	v impor	tantly	/ is lı	nfesta	tion by	bac	teria and	other ma	ggots of	dried fish perc	eived in det	ermining q
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9.6. Please rate how	v impor	tant o	durat	tion of	sun-dr	ying	and met	hod of dr	ying is in	determining th	e dried fish	quality Ma
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9.7. Please rate how Mark only one oval.	v impor 1		emp	eratur 4		dete 5	rmining t	he dried f	fish quali	ty.		
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9.8. What paramete	rs are r	norma	ally ι	used b	y your l	buy	ers when	you sell o	dried fish	? [Note all the	attributes th	ney respon
10. How many bask	ets of d	ried	fish v	would	you exp	pect	to procu	re in a we	eek?			
Tick all that apply.												
<5												
5-9												
10-14 15-10												
15-19 20 or abo	V0											
		Invin	n nra	occo :	V011 202	mal	ly adanta					
11. What is the met Tick all that apply.	nou oi (n All J	y hio	UCSS	you nor	ıııdl	iy au∪µ[?					
Mat drying	9											
Rack dryii	ng											
	•											

	On the floor Other
103.	If you follow any other method, specify the method
104.	12.1. Are you or any member of your household is a member in any of the following? Fisher or Farmer or Producers Cooperatives/Unions/Associations <i>Mark only one oval.</i> Group leader
	Active member
	Inactive as a member
	Not a member
105.	12.2. Are you or any member of your household is a member in any of the following? Credit/microfinance/lending group.
Mark only	y one oval.
	Group leader Active member Inactive as a member Not a member
106.	12.3. Are you or any member of your household is a member in any of the following? Panchayat or elected body.
Mark only	y one oval.
	Group leader Active member Inactive as a member Not a member
107.	12.4. Are you or any member of your household is a member in any of the following? Religious group
Mark only	y one oval.
	Group leader Active member Inactive as a member Not a member
108.	12.5. Are you or any member of your household is a member in any of the following? Caste/social community-based organization <i>Mark only one oval.</i>
	Group leader
	Active member
	Inactive as a member
	Not a member

109.	12.6. Are you or any member of your household is a member in any of the following? Other group/organization, mention the role.
110.	13. What in your opinion will be the interest of the community to participate in the producer company? Mark only one oval.
	Will be absolutely willing to participate
	Will participate
	May participate
	Will not participate
	Not able to assess
111.	14. Think about the last 5 years. Of those years, how many years has you have been able to procure sufficient fish for your processing needs?
	Mark only one oval.
	All five years
	Only one out of five years
	Two of five years
	Three out of five years.
	Four out of five years.
П	i our out of live years.
112.	15. Who/what are the greatest threats to raw material procurement for fish drying in your area today? Please select up to THREE.
	Tick all that apply.
	inter-state traders
	fish meal procuring agents
	freezing company agents
	Overall decline of fish availability
	Climate change (changing rainfall pattern and fish harvesting season)
	Don't know
113.	16. Among the following options which is most important for your livelihoods and survival . Mark only one oval.
	Fishing
	Dried fish processing
	Fresh fish marketing
	Household work
	Others
114.	17. If you are involved in both fresh and dried fish marketing which earns you most money? Choose any one. Mark only one oval.
	•
	☐ Fresh fish
	☐ Dried fish
115.	18.1. Whether you had any training on processing dried fish? Mark only one oval.

	Yes No
18.2.1.	If 'yes' provide details on training received on dried fish processing, number of days of training and place of tra
18.2.2. and pla	If 'yes' provide details on training received on hygiene and sanitation in fish handling , number of days of trainir ace of training.
18.2.3.	If 'yes' provide details on training received on any other aspect, number of days of training and place of training
	you interested in participating in training program on dried fish processing? only one oval. Yes No
	o you find enough space for drying and processing your fish? volume oval. Yes No
_	ow much space you normally require?Mention the sq. meters and the place.
	any points of time did you have any conflict relating to the drying space? nlly one oval. Yes No
21.2.lf	yes, what was the nature of conflict?

22 Apart from politing and during what other kinds of fish products you make?
22.Apart from salting and drying what other kinds of fish products you make? Fish chutney powder
Fish pickle
Other
Nothing
23. What are the new products you have started making which was not done before? (Mention "NA" if there is no respons
24.What are the products that you were making earlier and now you don't make? (Mention "NA" if there is no response)
25. Do you give credit to the fishers for procuring fish? Mark only one oval.
Often
Sometimes
Rarely
Never
26. Do you get credit from the traders/final consumers to supply dried fish? Mark only one oval.
Often
Sometimes
Rarely
Never
27. List up to five important fish species for your business in the order of most important to less important
28. Which are the best months for dried fish trading? Mention from which month to which month

	the worst months for dried fish trading?Mention from which month to which month
30. Which are	the best months for fish procurement? Mention from which month to which month.
)	the country and the fee field and country and Martine from which we get to contrib
or. which are	the worst months for fish procurement?Mention from which month to which month
32. Do you like	to continue in this profession?
-	uvai.
Mark only one □ Yes □ No	Oval.
☐ Yes ☐ No	
☐ Yes ☐ No	other profession you feel is better for you?
□ No	
☐ Yes ☐ No	
Yes No	other profession you feel is better for you?
Yes No No No 33. If not, what	other profession you feel is better for you? ildren interested and ready to take up this profession?
Yes No No 33. If not, what	other profession you feel is better for you? ildren interested and ready to take up this profession?
Yes No No 33. If not, what	other profession you feel is better for you? ildren interested and ready to take up this profession? oval.
Yes No No No 33. If not, what	other profession you feel is better for you? ildren interested and ready to take up this profession? oval.

138.		younger generation interested in coming to this profession of fish processing and drying?
		nly one oval.
		Yes
		No .
		Maybe
139.	37. Wh	at was the impact of COVID-19 Pandemic on your business since March?
Socio	o-economic p	profile
140.	1. Pleas	se mention your Address: Street, Village, Taluk, District
141.	2. How	old are you? (mention the age in years)
142.	3.Religi	
	Mark o	nly one oval.
	Hindu	
	Muslim	
	Christian	
	Buddhist	
	Other	
143.	4.Caste	
	Mark o	nly one oval.
	General	
	Scheduled	Caste (SC)
	Scheduled	
	Other back	ward class
	other	
144.	5.Ratio	n Card
	Mark o	nly one oval.
	APL	
	BPL	
	Other card	

	No card
145.	6.1. How many adults male members are there in your family?
146.	6.2. How many adults female members are there in your family?
147.	6.3. How many male children do you have?
148.	6.3. How many female children do you have?
149.	6.4. How many earning members are there in your family?
150.	7. Number of years, household has been in dried fish processing/marketing?
	Mark only one oval.
	5 years or less
	6-15 years
	16-30 years
	Above 30 years
151.	8. My family income "variations" in a year is
	Mark only one oval.
	Unpredictable
	Varies but predictable very little variation Almost No variation
	Unpredictable
152.	9. Total monthly household income
	Mark only one oval.
	Less than 10,000
	Rs. 10,001 to Rs. 20,000
	Rs. 20,001 to Rs. 30,000
	Rs. 30,001 to Rs. 40,000
	Rs. 40,001 to Rs.50,000 50,001 and above
	Don't wish to say
153.	10.1. Do you own a house? If no mention the same, if yes mention the type of house.
	Tick all that apply.
	Don't own a house
	Thatched/make-shift
	Tiled roof
	Concrete roof Others

54.	10.2.Do you own household assets? (tick multiple options where applicable)
	Tick all that apply.
	Furniture
	TV
	Two-wheeler
	Bicycle
	Other
55.	10. That concludes our survey. We thank you greatly for your help and the time you've taken. COULD YOU PLEASE TELL US WHAT ARE YOUR REQUIREMENTS TO ENHANCE THE QUALITY AND QUANTITY OF DRIED FISH AND HOW WE COULD BE OF SOME HELP IN THIS EFFORT. ALSO MENTION THREE MOST IMPORTANT CHALLENGES IN DRIED FISH PROFESSION.

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Appendix 2. Questionnaire used in the second round of the survey of dried fish producers.

Understanding the Supply and Demand drivers of Dried fish value chain: A study in Karnataka Coast As pa of a larger project on Dried Fish Matters-Phase 2

Brief statement of purpose of the work

You are invited "again" to participate in this survey conducted as part of a SSHRC, Canada funded study titled "Dried Fish Matter". As part of it we intend to understand the challenges faced by dried fish producers in Karnataka coast. This survey aims to identify the current dried fish production system, its challenges in procurement of raw materials, processing and marketing. An understanding of these challenges would help suggesting and designing policies and operations which is sustainable for marine ecosystem, livelihood of people (especially women) engaged in the processing and trading as well as an affordable and important source of food and nutrition for the masses. The study attempts to understand some of these aspects. The credentials and responses will be confidential, anonymized and will be used for research and research related dissemination purpose in some form of aggregated response.

Participation in this follow-up survey is completely voluntary and you have the right to withdraw at any point of time during the interview. This survey is much shorter than the previous one. We also envision repeat of this survey another time in March 2021 which will be similar or shorter than this in order to understand the seasonal characteristics of dried fish procurement, processing and trading. In those interviews also the participation would be voluntary where you have the rights to withdraw at any point of time during or before the interview.

The objectives of this research have been explained to me.

I understand that I am free to withdraw from the research at any stage.

I understand that my anonymity is guaranteed. I agree that

interview will be recorded.

May you have any doubt or clarifications, you can contact any one the following individuals responsible for the survey:

Amalendu Jyotishi, Azim Premji University, Principal Investigator, Mob:9900213825

Ramchandra Bhat, Co-Principal Investigator, Mob: 9740022668

Priya Gupta, Amrita Vishwa Vidyapeetham, Co-Principal Investigator, Mob:9611924421

Narayana KA, NETFISH, mob: 9448530798 /9148533037

*Required

Untitled title

1.	CONSENT TO PARTICIPATE IN RESEARCH Tick all that apply.
	Yes No
2.	Name of the enumerator
3.	Survey code *
4.	1a. Gender of the Respondent Mark only one oval.
	Female Male
5.	1b. The respondent is same person surveyed in the fist phase Mark only one oval.
	Yes No
6.	1c. If NO, Gender of the respondent in FIRST phase Mark only one oval.
	Female Male
7.	1d. Do you belong to a fishing community * Mark only one oval.
	Yes No
8.	1e. Are you "first generation" to get into fishing and fish processing activities? ** Mark only one oval.
	Yes
	My parents came into this profession
	My grand-parents came into this profession
	We have been in this profession since many generations
9.	2.1.a.Name of the fish -option 1
10.	2.1.b.Season (month) of procuring fish variety-option 1

11.	2.1.c.Quantity procured during your last two months (No. Baskets) of fish-option 1
12.	2.1.d.Drying period of fish- (Days) option 1
13.	2.2.a.Name of the fish -option 2
14.	2.2.b.Season (month) of procuring fish variety-option 2
15.	2.2.c.Quantity procured during your last two months (No. Baskets) of fish-option 2
16.	2.2.d.Drying period of fish- (Days) option 2
17.	2.3.a.Name of the fish -option 3
18.	2.3.b.Season (month) of procuring fish variety-option 3
19.	2.3.c.Quantity procured during your last two months (No. Baskets) of fish-option 3
20.	2.3.d.Drying period of fish- (Days) option 3
21.	2.4.a.Name of the fish -option 4
22.	2.4.b.Season (month) of procuring fish variety-option 4
23.	2.4.c.Quantity procured during your last two months (No. Baskets) of fish-option 4
24.	2.4.d.Drying period of fish- (Days) option 4
25.	2.5.a.Name of the fish -option 5
26.	2.5.b.Season (month) of procuring fish variety-option 5
27.	2.5.c.Quantity procured during your last two months (No. Baskets) of fish-option 5
28.	2.5.d.Drying period of fish- (Days) option 5
29.	2.6.a.Name of the fish -option 6
30.	2.6.b.Season (month) of procuring fish variety-option 6
31.	2.6.c.Quantity procured during your last two months (No. Baskets) of fish-option 6
32.	2.6.d.Drying period of fish- (Days) option 6
33.	3.11.Please mention the price paid by you for Working capital- Raw material (fresh fish) per day
34.	3.12.Please mention the price paid by you for Working capital- Salt (per day)
35.	3.13.Please mention the price paid by you for Working capital- Transportation (per day)

3.14.Pl	ease mention the price paid by you for Working capital- Ice (per day)			
3.15.Pl	ease mention the price paid by you for Working capital- Labour days/cycle			
	Do the family members especially male members provide support in your work? that apply.			
	Yes			
	No No			
3.16. 2	If yes, list the activities relating to procurement, processing and marketing in which they support you *			
4.1.a. V	Which dried fish varieties did you sell to consumers (retail) in last two months? mention the names			
4.1.b. V	What was the average price you got for the dried fish you sold to consumers?			
	noose the locations where you sold dried fish.			
	that apply.			
	Around residence Adjacent street			
	Market place			
	Weekly market			
	Others			
114 V	While colling dried fich is last to months what kind of gradit dools did you do with consumers? places color			
	While selling dried fish in last to months what kind of credit deals did you do with consumers? please select riate option.			
	nly one oval.			
	Gave credit to sell fish			
	Took credit and sold fish			
	Neither of above			
4.2.a. V	Which dried fish varieties did you sell to Up-ghat traders in last two months? mention the names			
4.2.b. V	What was the average price you got for the dried fish you sold to up-ghat traders?			
	choose the locations where you sold dried fish.			
	that apply.			
	Around residence			
	Adjacent street			
	Market place			
	Weekly market			
	Others			
4.2.d. While selling dried fish in last two months what kind of credit deals did you do with up-ghat traders? please select				
	riate option. nly one oval.			
IVIAI K OI	Gave credit to sell fish			
	Took credit and sold fish			
П	Neither of above			
_				

ose the locations where you sold dried fish. at apply. Around residence Adiacent street
Around residence
Adjacent street
·
Market place
Weekly market
Others
le selling dried fish in last two months what kind of credit deals did you do with local traders? please select e option. one oval.
Gave credit to sell fish
Took credit and sold fish
Neither of above
ose the locations where you sold dried fish.
at apply.
Around residence
Adjacent street
Market place
Weekly market
Others
le selling dried fish in last two months what kind of credit deals did you do with hotel and restaurants? ple ropriate option. one oval.
Gave credit to sell fish
Took gradit and gold figh
Took credit and sold fish
Neither of above
i i

59.	4.5.d. Do you directly sell to the owner of poultry feed company or through traders? Tick all that apply.					
	□ Directly to the owners					
	☐ Through the traders					
	□ Both					
	□ Other					
60.	4.5.e Name the location (if you know) where your dried fish goes for poultry or other feed					
61.	4.6. Any other information on sale of dried fish to any other place. please mention.					
62.	6.1. How frequently did you eat dried fish in last 2 months? *					
	Mark only one oval.					
	□ Daily					
	☐ Weekly 3 to 5 times					
	☐ Once a week					
	☐ Infrequently					
63.	6.2. How much quantity of dried fish do you generally consume in a day (in gms)?					
64.	7. What are the common varieties of fish that you ate in last 2 months?					
65.	8.1.a. How much loss did you suffer in dried fish business due to unexpected rain? mention quantity (in kg)					
66.	8.1.b. How much loss did you suffer in dried fish business due to unexpected rain? mention monetary damage (in Rupees)					
67.	8.2.a. How much loss did you suffer in dried fish business due to lack of supplies of inputs? mention quantity (in kg)					
68.	8.2.b. How much loss did you suffer in dried fish business due to lack of supplies of inputs? mention monetary loss (in Rupees)					
69.	8.3.a. How much loss did you suffer in dried fish business due to storage and transportation loss? mention quantity (in kg)					
70.	8.3.b. How much loss did you suffer in dried fish business due to storage and transportation loss? mention monetary loss (in Rupees)					
71.	8.4.b. How much loss did you suffer in dried fish business due to Loss of fishing /production ? mention monetary loss.					
72.	8.5. How much loss did you suffer in dried fish business due to any other reason?					
73.	9. In your opinion what were the most important quality attributes that acted as a constraint in the maintaining the dry fish quality during the last two months. Least important-1, Most important-5					
	only one oval.					
74.	9.1 Quality of water used for washing of fish 1 2 3 4 5					

/5.	9.2 Duration (num 1	ber of hours Pro	curement and	d transportati 5	on duration before fish is kept in salt water)
				$\overline{}$	
76.	9.3 Hygiene and s		drying place (sand and an	mal excreta etc)
	Mark only one ova	nl. 2 3	4	5	
77.	9.4 Methods of sto	orage, packaging	ı. transportat	ion in hygieni	c conditions
	Mark only one ove	ıl.			
	1	2 3	4	5	
78.	9.5 Infestation by Mark only one ova	bacteria and oth	er maggots		
	1	2 3	4	5	
79.	9.6 Duration of su	n-drying and me	thod of drying	g	
	Mark only one ova		4	-	
	1	2 3	4	5	
80.	9.7 Temperature Mark only one ova	al.			
	1	2 3	4	5	
81.	9.8 Skilled labour/	Expertise			
	Mark only one ova		4	-	
	1	2 3	4	5	
82.	10. How many bas		h would you	expect to pro	cure in a week?
	Tick all that apply.				
	□ <5				
	□ 5-9 □ 40.44				
	□ 10-14 □ 15-12				
	□ 15-19				
	□ 20 and a	above			
83.	15.Who/what are t	the greatest thre	ats to raw ma	aterial procur	ement for fish drying in your area today? Please select up to
	Tick all that apply.				
	Пск ан тат арргу.	inter-state trac	lers		
		fish meal proc			
	-	freezing comp			
		neezing comp	any agents		

		Overall decline of fish availability Climate change (changing rainfall pattern and fish harvesting season) Don't know					
84.	16. Among the fo Mark only one ov	llowing options which is most important for your livelihoods and survival.					
		Fishing					
		Dried fish processing					
		Fresh fish marketing					
		Household work					
		Others					
85.	17. If you are invo	olved in both fresh and dried fish marketing which earns you most money? Choose any one.					
		Fresh fish					
		Dried fish					
86.	25. Do you give credit to the fishers for procuring fish? Mark only one oval.						
		Often					
		Sometimes					
		Rarely					
		Never					
87.		26. Do you get credit from the traders/final consumers to supply dried fish? Mark only one oval.					
		Often					
		Sometimes					
	П	Rarely					
		Never					
88.	27. List up to five	important fish species for your business in the order of most important to less important					
89.		32. Do you like to continue in this profession? Mark only one oval.					
		Yes					
		No					
90.	34. Are your children interested and ready to take up this profession? Mark only one oval.						
		Yes					
		No					
		Maybe					
		·····y					

91.	36. Are younger generation interested in coming to this profession of fish processing and drying? Mark only one oval.					
		Yes				
		No				
		Maybe				
92.	37. What was the impact of COVID-19 Pandemic on your business since September?					
93.	38. Whether any member of your family has been admitted to hospital for Covid19? Tick all that apply.					
		YES				
		NO				
94.	39. If yes, how ma	39. If yes, how many from your family were affected by this?				
95.	40. What was your	What was your total expense for Covid19 related illness?				
96.	41. How many man	11. How many man-days you lost due to covid related illness in your family?				

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Appendix 3. Questionnaire used in the third round of the survey of dried fish producers.

Understanding the Supply and Demand drivers of Dried fish value chain: A study in Karnataka Coast As part of a larger project on Dried Fish Matters-Phase 3

Brief statement of purpose of the work

We thank you for your participation in the first two rounds of the survey. You are invited "again" to participate in this survey conducted as part of a SSHRC, Canada funded study titled "Dried Fish Matter". As part of it we intend to understand the challenges faced by dried fish producers in Karnataka coast. This survey aims to identify the current dried fish production system, its challenges in procurement of raw materials, processing and marketing. An understanding of these challenges would help suggesting and designing policies and operations which is sustainable for marine ecosystem, livelihood of people (especially women) engaged in the processing and trading as well as an affordable and important source of food and nutrition for the masses. The study attempts to understand some of these aspects. The credentials and responses will be confidential, anonymized and will be used for research and research related dissemination purpose in some form of aggregated response.

Participation in this follow-up survey is completely voluntary and you have the right to withdraw at any point of time during the interview. This survey is a continuation of the previous one. In this interviews also the participation would be voluntary where you have the rights to withdraw at any point of time during or before the interview.

The objectives of this research have been explained to me.

I understand that I am free to withdraw from the research at any stage.

I understand that my anonymity is guaranteed. I agree that interview will be recorded.

May you have any doubt or clarifications, you can contact any one the following individuals responsible for the survey:

Amalendu Jyotishi, Azim Premji University, Principal Investigator, Mob:9900213825

Ramchandra Bhat, Co-Principal Investigator, Mob: 9740022668

Priya Gupta, Amrita Vishwa Vidyapeetham, Co-Principal Investigator, Mob:9611924421

Narayana KA, Netfish, mob: 9448530798 /9148533037

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1.	Email address *					
Dried	d Fish Matters: Phase-3 Survey					
2.	CONSENT TO PARTICIPATE IN RESEARCH*					
	Mark only one oval.					
	Yes					
	No					
3.	Name of the enumerator					
4.	Survey code *					
Prelir	ninary/Sociodemographic information					
5.	1.a. Gender of the Respondent.					
Mark	only one oval.					
	Female					
	Male					
6.	1.b. The respondent is same person surveyed in the first phase					
	Mark only one oval.					
	Yes No					
	NU					
7.	1.c. If NO, Gender of the respondent in FIRST phase					
	Mark only one oval.					
	Female Male					
⊔ 8.						
ο.	1.d. Do you belong to a fishing community * Mark only one oval.					
	Female					
	Male					
9.	1.e. Which community/caste do you belong to? *					
	Mark only one oval.					
	Harikanthra					
	Mogaveera/Marakala/Moger Kharvi					
	Ambiga					
_	Mestha					

	Daarji
	Bestha Gabit
	Other:
10.	1.f. What is your education level?
	Mark only one oval. I did not attend any school Primary school High School Pre-University Certificate (PUC) Trade/Technical/Vocational degree (diploma etc) Bachelor's degree Master's degree or above Other
11.	How far is your house/residence from the fish drying location? (in kilometers)
12.	How far is your house/residence from the place you usually procure raw fish/landing center? (in kilometers)
13.	How do you usually travel from your house to fish drying location or landing center?
	Mark only one oval.
	Own vehicle
	Bus
	Walk
	Other vehicles such as tempo, rickshaw etc. Other:
14.	47.1. Approximately what percentage of your household income is generated through DRIED FISH business?
	Mark only one oval.
	Zero
	1 to 10 percent
	11 to 20 percent
	21 to 30 percent
	31 to 40 percent
	41 to 50 percent
	51 to 60 percent
	61 to 70 percent
	71 to 80 percent
	81 to 90 percent
	91 to 99 percent
	100 percent
П	Other:

15.	47.2. Approximately what percentage of your household income is generated through FISHING/FISH-PROCESSING/FISH MARKETING? Please EXCLUDE the income from dry fish business in this.
	Mark only one oval.
	Zero
	1 to 10 percent
	11 to 20 percent
	21 to 30 percent
	31 to 40 percent
	41 to 50 percent
	51 to 60 percent
	61 to 70 percent
	71 to 80 percent
	81 to 90 percent
	91 to 99 percent
	100 percent
	Other:
16.	47.3. Approximately what percentage of your household income is generated through AGRICULTURE/FARMING/POULTRY/DAIRY etc.?
	These include only the value of production sold to outside market, and DO NOT INCLUDE the value of production that is consumed at your home.
	Mark only one oval.
	Zero
	1 to 10 percent
	11 to 20 percent
	21 to 30 percent
	31 to 40 percent
	41 to 50 percent
	51 to 60 percent
	61 to 70 percent
	71 to 80 percent
	81 to 90 percent
	91 to 99 percent
	100 percent
	Other:
17.	47.4. Approximately what percentage of your household income is generated through SALARIED JOBS? These include income from salaries or wages, pension etc.
	Mark only one oval.
	Zero
	1 to 10 percent
	11 to 20 percent
	21 to 30 percent
	31 to 40 percent

	41 to 50 percent
	51 to 60 percent
	61 to 70 percent
	71 to 80 percent
	81 to 90 percent
	91 to 99 percent
	·
	100 percent Other:
	Other.
18.	47.4. Approximately what percentage of your household income is generated through ALL OTHER NON-FISH, NONAGRICULTURE, NON-SALARY sources? These include income from business sales, trade, rent, money received through family members from abroad or within India, etc.
	Mark only one oval.
	Zero
	1 to 10 percent
	11 to 20 percent
	21 to 30 percent 31 to 40 percent
	41 to 50 percent
	51 to 60 percent
	61 to 70 percent
	71 to 80 percent
	81 to 90 percent
	91 to 99 percent
	100 percent
	Other:
	Outer.
CO	VID-19 Impacts on personal life and business.
19.	38. Whether any member of your family was infected with Covid-19?
	Mark only one oval.
	Yes
	No
20.	39. If yes, how many from your family were affected by this?
21.	40. What was your total expense for Covid-19 related illness?
22.	41. How many man-days you lost due to COVID-19 related illness in your family?
23.	During COVID-19, have you experienced any change in availability of raw fish for dried fish production compared to normal times?
	Mark only one oval.

	Raw fish availability has increased substantially Raw fish availability has increased a little No change in the availability of raw fish Raw fish availability has decreased a little Raw fish availability has decreased substantially Do not know/Cannot say.
24.	During COVID-19, have you experienced shortage in labor availability for activities related to fish drying compared to normal times?
	Mark only one oval. Substantial decrease in labor availability Some/moderate decrease in labor availability No decrease in labor availability Do not know/Cannot say
25.	How has demand for DRIED FISH changed during the COVID-19 period, compared to normal times?
	Mark only one oval. Demand has increased substantially Demand has increased a little No change in demand Demand has decreased a little Demand has decreased substantially Do not know/Cannot say.
26.	How has PRICE of DRIED FISH changed during the COVID-19 period, compared to normal times?
	Mark only one oval. Price has increased substantially Price has increased a little No change in price Price has decreased a little Price has decreased substantially Do not know/Cannot say.
27.	How has demand for FRESH FISH changed during the COVID-19 period, compared to normal times?
	Mark only one oval. Demand has increased substantially Demand has increased a little No change in demand Demand has decreased a little Demand has decreased substantially Do not know/Cannot say
28.	How has PRICE of FRESH FISH changed during the COVID-19 period, compared to normal times?
	Mark only one oval. Price has increased a little No change in price Price has decreased a little

]	Price has of Do not known Price has i	ow/Canno	t say.	ntially						
9.	A scale of zero social life, hob	o indicate bies, relig ial life, ho	s no char ious activ bbies, re	nge. A so vities). A	cale of 1 is scale of	LIFE/ROUTINE char indicates Mild impac 2 indicates Moderate A scale of 3 indicate	t with change e impact sho	es in only one wing change	area (e.g. wor in two areas (e	k, education, .g. work,
	Mark only one									
	,	0	1	2	3					
	No change					Severe change.				
0.	On a scale of 0 normal times?	0 to 3 how	/ much yo	our HOU	SEHOLD) INCOME/ EMPLOY	/MENT chan	ged during C	OVID-19, comp	pared to
	andpay bills. A	scale of	2 indicate	es moder	rate impa	indicates a mild impa ict such as Having to impact, unable to me	make cuts i	n expenditure	but able to me	et basic
	Mark only one	oval.								
		0	1	2	3					
	No change.					Severe change				
1.	On a scale of (0 to 3 how	much yo	our/family	y ACCES	SS TO FOOD change	ed during CC	VID-19, com	pared to norma	al times?
	to stores or fin	ding requ d or good	ired items	s. A scal	e of 2 ind	indicates mild impaci licates moderate imp indicates Severe imp	act such tha	t occasionally	there was not	enough
	Mark only one	oval.								
		0	1	2	3					
	No change.					Severe change.	-			
ried f	fish marketing						-			
32.]]]]	Whom do you Directly to Local or re Up-ghat tri Hotels/Res Poultry fee Other:	consume egional tra aders staurants	rs iders	`	II that ap	ply)				

4.1.b. What was the average price you got for the dried fish you sold DIRECTLY TO CONSUMERS?
4.1.c. Choose the locations where you sold dried fish DIRECTLY TO CONSUMERS. Around residence Adjacent street Marketplace Weekly market Other:
4.1.d. While selling dried fish in last two months what kind of credit deals did you do with CONSUMERS? please select appropriate option.
Tick all that apply. Gave credit to sell fish took credit and sold fish Neither of above
4.1.e. How many boxes/Kg of dried fish did you sell to consumers?
4.1.f. Where are the majority of your dried fish consumers located?
Mark only one oval. Town/City/Urban areas Village/Rural areas I have an equal mix of rural and urban consumers I do not know/Cannot say
4.1.f. How do you sell dried fish to consumers?
Tick all that apply. I move around in nearby places to sell fish directly to consumers I have a place in the market where I sell fish directly to consumers Both the above Other:
What is the maximum distance you travel from the drying location while selling dried fish to consumers? (in kilometers)
While selling dried fish to consumers, what are some of the fish species that you sell by the numbers or counts (not the weight)? Why do you sell these by the numbers and not by the weight?

42 . □	4.1.g. How do you usually transport dried fish from the drying location to the selling place/to consumers? Using own vehicle Using bus or other public transport
	By walk
	Using hired vehicles
	Other:
43.	4.2.a. Which dried fish varieties did you sell to UP-GHAT TRADERS in last two months? Mention the fish names
44.	4.2.b. What was the average price you got for the dried fish you sold to UP-GHAT TRADERS?
4 5. □	4.2.c. Choose the locations where you sold dried fish to UP-GHAT TRADERS. Around residence
	Adjacent street
	Marketplace
	. Weekly market
	Other:
46.	4.2.d. While selling dried fish in last two months what kind of credit deals did you do with UP-GHAT TRADERS? please select appropriate option.
	Tick all that apply.
	Gave credit to sell fish
	took credit and sold fish
	Neither of above
47.	4.2.e. How many boxes/Kg of dried fish did you sell to UP-GHAT traders?
48.	4.3.a. Which dried fish varieties did you sell to LOCAL TRADERS in last two months? Mention the fish names
49.	4.3.b. What was the average price you got for the dried fish you sold to LOCAL TRADERS?
50. □	4.3.c. Choose the locations where you sold dried fish to LOCAL TRADERS. Around residence
	Adjacent street
	Marketplace
	Weekly market
	Other:
51.	4.3.d. While selling dried fish in last two months what kind of credit deals did you do with LOCAL TRADERS? please select appropriate option.
	Tick all that apply.
	Gave credit to sell fish
	took credit and sold fish
	Neither of above
52.	4.3.e. How many boxes/Kg of dried fish did you sell to LOCAL TRADERS?

53.	4.4.a. Which dried fish varieties did you sell to the HOTELS/ RESTAURANTS in last two months? Mention the fish names
54.	4.4.b. What was the average price you got for the dried fish you sold to HOTELS/RESTAURANTS?
55.	4.4.c. Choose the locations where you sold dried fish to HOTELS/RESTAURANTS. Around residence Adjacent street Marketplace Weekly market Other:
56.	4.4.d. While selling dried fish in last two months what kind of credit deals did you do with HOTELS/RESTAURANTS? please select appropriate option.
	Tick all that apply. Gave credit to sell fish took credit and sold fish Neither of above
57.	4.4.e. How many boxes/Kg of dried fish did you sell to HOTELS/RESTAURANTS?
58.	4.5.a. Which dried fish varieties you sold to the POULTRY OR OTHER FEED industry in last two months?
59.	4.5.b. What is the average price you got for selling dried fish to the POULTRY OR OTHER FEED industry?
60.	4.5.c. What is the quantity of dried fish you sold to the POULTRY OR OTHER FEED industry?
61.	4.5.d. Have you directly sold to the owner of POULTRY OR OTHER FEED companies or through traders?
	Tick all that apply. Directly to the owners Through the traders Both Other:
62.	4.5.e Name the location (if you know) where your dried fish goes for POULTRY OR OTHER FEED.
63.	4.7.a. Which marketplaces (names of the places) do you go to sell fish on a DAILY basis? Please list all the markets. Please mention if they are VILLAGE markets or TOWNS. Please also mention the DISTANCE to the market from your residence.

How much was the total amount spent on labor in marketing dried fish? What wage rate did you pay? Hired labor used in marketing the dried fish.
How much time do you usually spend to market the fish (mention in hours)?
Have you observed any change in time spent in marketing fish over the years?
Mark only one oval It has increased It has decreased
There is no change
How many hours per day of FAMILY LABOR did you use in MARKETING activities in this dry fish batch/cycle? How man days of labor? How many men and how many women?
Family labor used in marketing the dried fish.
How many hours per day of HIRED LABOR did you use in MARKETING activities in this dry fish batch/cycle? How many days of labor? How many men and how many women?
Hired labor used in marketing the dried fish.
reneurship/Business issues
42.1. Which of the following best describes your motivation to enter the dried fish business?
Mark only one oval. This was my only option My family expected me to inherit the business
have another job; I am seeking additional opportunities here This business is a natural choice given my background
This appeared to be a good business opportunity Other: Other:

	Mu husingan han a						
	My business has ex The scale of my bu	-	•	ne			
	The scale of my bu						
	do not know/Canno	t say					
72.	42.3. Do you have plan	s to expand you	ır dried fish busines	s? If yes, please sh	are some details		
	Mark only one oval.						
	Yes						
	No do not know/Canno	t cav					
	Other:	n say					
73.	42.4. Compared to the the years?	time you started	I the dry fish busine	ess, how do you thin	k has the demand	for dried fish chang	ed over
	Mark only one oval.						
	1						
	Demand has definit	, ,	•				
	Demand has definit	•	•				
	No change in dema I do not know/Cann	•	115				
<u> </u>	42.5. Compared to the	•	I the dry fish husine	ss has it hecome o	lifficult or easy to ge	et raw fish for drying	n
operati	•	umo you ounto	talo dry hon buome		imount or oddy to go	octan nortion drying	9
	Mark only one oval.						
	It is now more diffic			5			
	It is now more easy	•	than earlier times				
	It has remained alm I do not know/Cann						
□ 75.		-	a duiad fiala autiua .		A		
73.	42.7. Do you see any p	otentiai in Seiini	g anea fish online t	ising platforms suci	i as Ailiazoii, Fiipka	art etc. ?	
	Mark only one oval. Yes						
	No						
	I do not know/Cann	ot say					
76.	Are you willing to adopt	solar drying of	fish?				
	Mark only one oval.						
	Yes No						
	Maybe						
_	•						
77.	43. On a scale of 1 to 5 much do you agree/disa						ate now
	,	Strongly	Disagree	Neither agree	Agree	Strongly agree	
I gyn	ect the demand for	disagree		nor disagree			
	fish to increase over						
	xt five to ten years						
1 expe	ect the price of dried						

fish to increase over the next							
Cora da dam craama							
five to ten years expect the availability of				1			
raw fish for dried fish			_	1	ш		Ш
production to increase over							
he next five to ten years							
expect a bright future for]			
he dried fish business in the next ten years or so							
•							
 43. On a scale of 1 to 5 you agree/disagree wit 	where 1 ind	icates strong dis	agreement and	b indicates o dried fish	strong a	greement	please state now
you agree/aloagree wit	i uic ioliowii	g statements re	garanig inicato i	o unou non	Duomico		
		Strongly	Disagree	Neither		Agree	Strongly
		disagree		nor dis	agree		agree
Competition from inter-state							
s a threat to my dry fish busine Competition from fishmeal fac	tory agents						
s a threat to my dry fish busing							
Competition from fish	processing						
actories							
freezing plants, surimi facto	ories) is a						
threat to my dry fish business. Declining fish availability is a t	hreat to my						
fry fish business.	ineat to my	Ш				Ш	
Climate-related factors such a							
pattern of rainfall, changing							
seasons) is a threat to my	fish drying						
ousiness.							
79. 44. Which of the follow	ina mothode	have vou previo	uely used to pro	ouro row fie	h2 Chac	k all that :	annly
	•						
Bargaining/Negotiation					tne land	ling cente	er (through phone
or at the landing cente		means written	or unwritten aar		h sellers		ning for fishing fo
or at the landing cente may be as part of a loa			or unwritten agr		h sellers		oing for fishing; for
may be as part of a loa			or unwritten agr		h sellers		oing for fishing; fo
may be as part of a loa ☐ Auction ☐ Bargaining/Negotia	n repayment ition		or unwritten agr		h sellers		oing for fishing; fo
may be as part of a loa ☐ Auction ☐ Bargaining/Negotia	n repayment ition		or unwritten agr		h sellers		oing for fishing; fo
may be as part of a loa ☐ Auction ☐ Bargaining/Negotia	n repayment ition it	etc.	or unwritten agr		h sellers		oing for fishing; fo
may be as part of a loa Auction Bargaining/Negotia Contract agreemer	n repayment ition it	etc.	or unwritten agr		h sellers		oing for fishing; fo
may be as part of a loa Auction Bargaining/Negotia Contract agreemer	n repayment ition it	etc.		eement wit		before go	
may be as part of a loa Auction Bargaining/Negotia Contract agreemer Other: 30. 45. In your experience,	n repayment ition it	etc.		eement wit		before go	
may be as part of a loa Auction Bargaining/Negotia Contract agreemer Other: 30. 45. In your experience, Mark only one oval.	n repayment ition it	etc.		eement wit		before go	
may be as part of a loa Auction Bargaining/Negotia Contract agreemer Other: 30. 45. In your experience, Mark only one oval. Auction	n repayment tion tt which buyin	etc.		eement wit		before go	
may be as part of a loa Auction Bargaining/Negotia Contract agreemer Other: 30. 45. In your experience, Mark only one oval. Auction Bargaining/Negotia	n repayment ition t which buyin	etc.		eement wit		before go	
may be as part of a loa Auction Bargaining/Negotia Contract agreemer Other: Mark only one oval. Auction Bargaining/Negotia	n repayment ition which buyin ttion	etc.		eement wit		before go	

	k only one oval.
	Daily
	weekly 3 to 5 times
	once a week
	infrequently
6.2.	How much quantity of DRIED FISH do you generally consume in a day (in gms)?
7.1.	What are the common varieties of fish that you ate in last 2 months?
7.2.	How frequently do you purchase fish for consumption at home?
	k only one oval.
	Daily
	2-3 times a week
	Once a week
	1 to 3 times a month Rarely
	Never
7.4.	Which are the three most preferred variety of fish you intend to buy?
7.5.	Where do you purchase most of your fish for home consumption from?
	A nearby beach landing center A nearby harbor landing center
	A nearby fish market
	A nearby fish market Other:
	A nearby fish market
7.6.	A nearby fish market Other:
7.6.	A nearby fish market Other: Where are these markets located? Please mention the names.
7.6. 7.8.	A nearby fish market Other: Where are these markets located? Please mention the names. Approximately what percentage of your fish is procured locally?
7.6. 7.8.	A nearby fish market Other: Where are these markets located? Please mention the names. Approximately what percentage of your fish is procured locally?

	Best	Average	Poor	
Price paid for purchasing raw fish this season				
Raw fish availability this season				
Price received for dried fish this season				
Obstruction to fish drying this season due to untimely rainfall				
Temperature this season for fish drying				
Where do you usually get/purchase raw fish from (for dried fis	sh producti	on)?		
Mark only one oval. A nearby beach landing center A nearby harbor landing center A nearby fish market Other: How much time do you usually spend to procure fish (please	mention in	hours)?		
Have you observed any change in time spent in procuring fisl	n over the	vears?		
Mark only one oval. It has increased It has decreased No change How much time do you usually spend in processing (drying) f	ish (mentio	on in hours)?		
Have you observed any change in time spent in processing (– drvina) fish	over the vears	s?	
Mark only one oval. It has increased It has decreased No change	- , - 3,	, , , , , , , , , , , , , , , , , , , ,		
10. How many baskets of dried fish would you expect to proc	ure in a we	eek?		
Tick all that apply. <5 5-9 10-14 15-19 20 and above				
How far is the fish drying location from the fish landing center	or the pla	ce of procuring	raw fish? (in	kilometers)
Mark only one oval. I will wait for some more days to get the raw fish	`	fish production	n) at your usua	al place?
	Raw fish availability this season Price received for dried fish this season Distruction to fish drying this season due to untimely rainfall Temperature this season for fish drying Where do you usually get/purchase raw fish from (for dried fish and the fish and the fish and the fish drying) Where do you usually get/purchase raw fish from (for dried fish and	Price paid for purchasing raw fish this season Raw fish availability this season Price received for dried fish this season Distruction to fish drying this season due to untimely rainfall Temperature this season for fish drying Where do you usually get/purchase raw fish from (for dried fish product Mark only one oval. A nearby beach landing center A nearby harbor landing center A nearby fish market Other: How much time do you usually spend to procure fish (please mention in that sincreased it has decreased No change How much time do you usually spend in processing (drying) fish (mention that sincreased it has decreased No change How much time do you usually spend in processing (drying) fish (mention that sincreased it has decreased i	Price paid for purchasing raw fish this season	Price paid for purchasing raw fish this season

	It depends/Cannot say Other:
□ 99.	How much rent do you pay for the fish drying and curing shed?
100.	On a scale of 0 to 10, how anxious (영 명) are you about losing the land being used by you for fish drying/curing in the future?
	Mark only one oval.
	0 1 2 3 4 5 6 7 8 9 10
	Not worried. Absolutely anxious.
101.	How much total amount did you spend on labor in the PRODUCTION (fish loading, cleaning, salting, etc.) of dried fish for this batch/cycle? What wage rate did you pay?
102.	How many hours per day of FAMILY LABOR did you use in dry fish production activities in this batch/cycle? How many days of labor? How many men and how many women?
	Family labor used in the full cycle (from procuring raw fish to complete drying of fish)
103.	How many hours per day of HIRED LABOR did you use in dry fish production activities in this batch/cycle? How many total days of labor? How many men and how many women?
	Hired labor used in the full cycle (from procuring raw fish to complete drying of fish)
104.	2.1.a. Name of the most important fish for your business in the last two months (Fish Option-1). Please name only one fish species.
105.	2.1.b. Season (month) of procuring Fish option 1
106.	2.1.c. Quantity (No. of Baskets) procured during last two months of Fish Option 1
107.	2.1.d. Drying period (No. of Days) of Fish Option 1
108.	2.1.e. Whom did you buy raw fish from? Fish Option-1
109.	2.1.f. What was the buying price/cost of raw fish? Fish Option 1
110.	2.1.g. Quantity of dried fish sold: Fish Option 1

111.	2.1.h. Whom did you sell dried fish to? Fish Option-1	
112.	2.1.i. At what price did you sell dried fish? Fish Option-1	
113.	2.2.a. Name of the second most important fish for your business is one fish species.	n the last two months (Fish Option-2). Please name only
114.	2.2.b. Season (month) of procuring Fish Option-2	
115.	2.2.c. Quantity (No. of Baskets) procured during last two months of	of Fish Option-2
116.	2.2.d. Drying period (No. of Days) of Fish Option-2	
117.	2.2.e. Whom did you buy raw fish from? Fish Option-2	
118.	2.2.f. What was the buying price/cost of raw fish? Fish Option-2	
119.	2.2.g. Quantity of dried fish sold: Fish Option-2	
120.	2.2.h. Whom did you sell dried fish to? Fish Option-2	
121.	2.2.i. At what price did you sell dried fish? Fish Option-2	
122.	$2.3.a.\ \mbox{Name}$ of the third most important fish for your business in the fish species.	ne last two months (Fish Option-3). Please name only one
123.	2.3.b. Season (month) of procuring Fish Option-3	
124.	2.3.c. Quantity (No. of Baskets) procured during last two months of	of Fish Option-3
125.	2.3.d. Drying period (No. of Days) of Fish Option-3	
126.	2.3.e. Whom did you buy raw fish from? Fish Option-3	
127.	2.3.f. What was the buying price/cost of raw fish? Fish Option-3	

128.	2.3.g. Quantity of dried fish sold: Fish Option-3
129.	2.3.h. Whom did you sell dried fish to? Fish Option-3
130.	2.3.i. At what price did you sell dried fish? Fish Option-3
101	2.4 a. Name of the faculty want important field for your business in the leating worth (Field Online A). Please name only
131.	2.4.a. Name of the fourth most important fish for your business in the last two months (Fish Option-4). Please name only one fish species.
132.	2.4.b. Season (month) of procuring Fish Option-4
133.	2.4.c. Quantity (No. of Baskets) procured during last two months of Fish Option-4
134.	2.4.d. Drying period (No. of Days) of Fish Option-4
135.	2.4.e. Whom did you buy raw fish from? Fish Option-4
136.	2.4.f. What was the buying price/cost of raw fish? Fish Option-4
137.	2.4.g. Quantity of dried fish sold: Fish Option-4
138.	2.4.h. Whom did you sell dried fish to? Fish Option-4
139.	2.4.i. At what price did you sell dried fish? Fish Option-4
140.	2.5.a. Name of the fifth most important fish for your business in the last two months (Fish Option-4). Please name only one fish species.
141.	2.5.b. Season (month) of procuring Fish Option-5.
142.	2.5.c. Quantity (No. of Baskets) procured during last two months of Fish Option-5.
143.	2.5.d. Drying period (No. of Days) of Fish Option-5.
144.	2.5.e. Whom did you buy raw fish from? Fish Option-5.

145.	2.5.f. What was the buying price/cost of raw fish? Fish Option-5.
146.	2.5.g. Quantity of dried fish sold: Fish Option-5.
147.	2.5.h. Whom did you sell dried fish to? Fish Option-5
148.	2.5.i. At what price did you sell dried fish? Fish Option-5
149.	2.6.a. Name of the fourth most important fish for your business in the last two months (Fish Option-6). Please name only one fish species.
150.	2.6.b. Season (month) of procuring Fish Option-6
151.	2.6.c. Quantity (No. of Baskets) procured during last two months of Fish Option-6
152.	2.6.d. Drying period (No. of Days) of Fish Option-6.
153.	2.6.e. Whom did you buy raw fish from? Fish Option-6
154.	2.6.f. What was the buying price/cost of raw fish? Fish Option-6.
155.	2.6.g. Quantity of dried fish sold: Fish Option-6.
156.	2.6.h. Whom did you sell dried fish to? Fish Option-6
157.	2.6.i. At what price did you sell dried fish? Fish Option-6.
158.	8.1.a. How much loss did you suffer in dried fish business due to unexpected rain? mention quantity (in kg)
159.	8.1.b. How much loss did you suffer in dried fish business due to unexpected rain? mention monetary damage (in Rupees)
160.	8.2.a. How much loss did you suffer in dried fish business due to lack of supplies of inputs? mention quantity (in kg)
161.	8.2.b. How much loss did you suffer in dried fish business due to lack of supplies of inputs? mention monetary loss (in Rupees)
162.	8.3.a. How much loss did you suffer in dried fish business due to storage and transportation loss? mention quantity (in kg)

163.	8.3.b. How much loss did you suffer in dried fish business due to storage and transportation loss? mention monetary loss (in Rupees)
164.	8.4.a. How much loss did you suffer in dried fish business due to Loss of fishing /production ? mention quantity.
165.	8.4.b. How much loss did you suffer in dried fish business due to Loss of fishing /production? mention monetary loss.
166.	8.5.a. How much loss did you suffer in dried fish business due to any other reason? (in Kgs)
167.	8.5.b. How much loss did you suffer in dried fish business due to any other reason? (in Rupees)

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